

Maintenance: A key to success Ståle Nistov, CEO





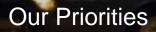


- 218 daily services between Drammen and Oslo Airport.
- Services running every 10 minutes between Oslo City Centre and Oslo Airport.
- 19-minute journey to Oslo Central Station.
- 350 employees
- 23 EMU trains, top speed 210 km/h
- NOK 1 billion in revenue

Our Vision

## Zero stress

We believe in creating unique customer experiences by providing personal service with fast and safe trains, and a smart design.



Safety
 Punctuality
 Customer service

### Flytoget EMU type 71

- Manufacturer: Adtranz (now Alstom)
- Units: 15
- Top speed: 210 km/h
- Seats: 247
- Wheelchair spaces: 3
- Toilets: 3



### Flytoget EMU type 78

- Manufacturer: CAF
- Units: 8
- Top speed: 245 km/h
- Seats: 236
- Wheelchair spaces: 2
- Toilets: 2





# Maintenance A key to success?

It's not about data and complex maintenance management

- Yes, you need the data. But without the right people you will not be able utilize them...
- What you really need is empowered, motivated and highly skilled employees with a strong dedication and ownership to the brand!
- Employees both knowing and understanding the customer impact of rolling stock performance.



It's all about performing the right maintenance correct at the right time!

- If the tasks performed are not appropriate, if they are incorrectly performed and/or performed at the wrong time – you will faill
- This requires a holistic approach to the complete ecosystem of rolling stock operations and people understanding this!



- Ownership and lifecycle perspective

   if it's not mine or if the relationship is temporary, you will (may) have other priorities.
- Focus on customer impact, how will this or that impact the customer? – top of mind for the technical department should not be MDBF or any other parameter.



The basics!

- Follow the consequences, not the flaw in itself!
- Analyse each individual incident, also those with only a potential consequence.
- Stick to your priorities (SPC) always!
- Train onboard staff and empower them to handle the consequences (technical incidents will happen).



#### Maintenance The basics!

- The accountable manager (for rolling stock) must be both!
- Make sure your maintenance supplier works for you with the same dedication for the customer experience as you – not focusing on miles and money.







If you only consider rolling stock and asset management as an expense, the people involved will feel the same.

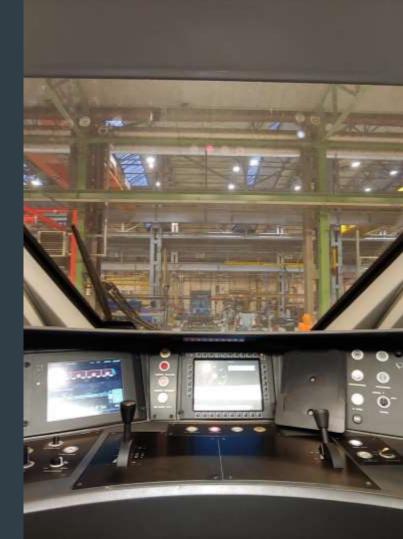




- When acquiring your "tools" define your needs, do not start with what the "tools" may do. If you can manage with Excel, don't buy SAP.
- Decide the purpose and how to use data before starting collecting data.
   Data do not prevent or repair anything!

#### Maintenance How to?

- Secure and support swift updates of your documentation, plans, schedules, instructions, procedures etc.
- Make sure that the messages goes through when changes are made, don't send out a memo (habits are strong).





How to?

- Take full control of the supply chain (if possible), give purchasing of "parts" the same attention as service onboard.
- Perform asset management in all aspects of rolling stock maintenance, give the same attention to a repairable component as to the vehicle itself.

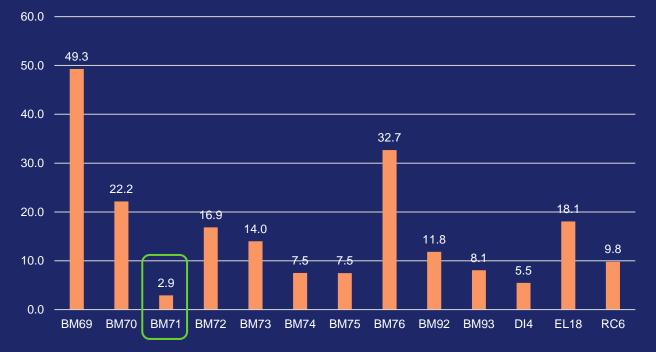




### Maintenance – a key to success or not?

#### Passenger rolling stock causing a delay

Fault per 1 00 000 km



**B**ANE NOR

# The key to success People & Culture

